

Value of milk per operation – 2020 State rankings										Top 100 counties					
Rank	Value of milk generated per average operation	State	Value of milk per cow	Annual change in value of milk per cow against 5-year average	Total milk production (in millions of lbs.)	Total number of cows (in thousands)	Total number of licensed dairy herds	Average herd size	Value of milk per lb. (in cents)						
1	\$9,511,050	New Mexico	\$4,035	+\$59	8,169	330	140	2,357	0.163	1	CA	Tulare	51	PA	Franklin
2	\$8,800,200	Arizona	\$3,980	+\$7	4,889	199	90	2,211	0.162	2	CA	Merced	52	WA	Whatcom
3	\$7,662,683	Texas	\$4,636	+\$315	14,831	595	360	1,653	0.186	3	CA	Kings	53	WI	Outagamie
4	\$7,467,500	Colorado	\$4,549	-\$13	5,150	197	120	1,642	0.174	4	CA	Kern	54	KS	Hamilton
5	\$7,076,250	Nevada	\$4,565	+\$531	765	31	20	1,550	0.185	5	CA	Stanislaus	55	NY	St. Lawrence
6	\$6,791,691	Idaho	\$4,633	+\$378	16,241	645	440	1,466	0.184	6	ID	Gooding	56	ID	Canyon
7	\$6,149,829	California	\$4,342	+\$441	41,282	1,721	1,215	1,416	0.181	7	CO	Weld	57	WA	Grant
8	\$5,735,965	Florida	\$4,315	+\$116	2,289	113	85	1,329	0.213	8	CA	Fresno	58	MI	Sanilac
9	\$3,570,667	South Dakota	\$4,761	+\$511	3,120	135	180	750	0.206	9	ID	Cassia	59	WI	Calumet
10	\$3,508,750	Washington	\$4,261	+\$13	6,817	280	340	824	0.175	10	WA	Yakima	60	NY	Genesee
11	\$3,190,700	Wyoming	\$4,254	+\$148	189	8	10	750	0.169	11	AZ	Maricopa	61	IN	Jasper
12	\$2,869,950	Kansas	\$4,052	+\$200	4,028	170	240	708	0.171	12	TX	Hartley	62	NM	Lea
13	\$2,786,740	Oregon	\$4,459	+\$348	2,629	125	200	625	0.212	13	CA	San Joaquin	63	MI	Ottawa
14	\$2,702,093	Utah	\$4,222	+\$213	2,227	96	150	640	0.182	14	PA	Lancaster	64	VT	Addison
15	\$2,698,892	Georgia	\$4,332	+\$279	1,772	81	130	623	0.198	15	CA	Madera	65	OH	Wayne
16	\$2,214,333	Nebraska	\$4,504	+\$267	1,460	59	120	492	0.182	16	ID	Twin Falls	66	WA	Franklin
17	\$1,596,677	Michigan	\$4,456	+\$206	11,683	430	1,200	358	0.164	17	AZ	Pinal	67	KS	Gray
18	\$1,160,414	North Carolina	\$4,104	+\$204	895	41	145	283	0.188	18	NM	Curry	68	SD	Grant
19	\$1,087,867	North Dakota	\$4,351	+\$457	328	15	60	250	0.199	19	NM	Chaves	69	VT	Franklin
20	\$1,085,938	Iowa	\$4,807	+\$469	5,374	218	965	226	0.195	20	ID	Jerome	70	ID	Elmore
21	\$1,071,308	Oklahoma	\$3,316	-\$92	733	42	130	323	0.190	21	NM	Roosevelt	71	WI	Sheboygan
22	\$1,042,200	South Carolina	\$3,648	+\$436	189	10	35	286	0.193	22	WI	Fond du Lac	72	NY	Jefferson
23	\$935,925	Indiana	\$4,117	+\$209	4,330	183	805	227	0.174	23	WI	Manitowoc	73	MI	Missaukee
24	\$868,063	Minnesota	\$4,564	+\$606	10,149	447	2,350	190	0.201	24	WI	Clark	74	NY	Livingston
25	\$858,982	Montana	\$3,937	+\$188	254	12	55	218	0.186	25	MN	Stearns	75	TX	Comanche
26	\$829,895	Connecticut	\$4,149	+\$132	438	19	95	200	0.180	26	TX	Parmer	76	FL	Okeechobee
27	\$816,873	Wisconsin	\$4,613	+\$341	30,730	1,259	7,110	177	0.189	27	WI	Marathon	77	NY	Ontario
28	\$744,009	Vermont	\$3,903	+\$65	2,602	122	640	191	0.183	28	WI	Dane	78	TX	Dallam
29	\$743,739	New York	\$4,337	+\$77	15,337	626	3,650	172	0.177	29	WI	Kewaunee	79	IN	Newton
30	\$631,229	Virginia	\$3,998	+\$267	1,522	75	475	158	0.197	30	TX	Castro	80	NY	Onondaga
31	\$609,282	Illinois	\$3,854	+\$182	1,787	83	525	158	0.179	31	NY	Cayuga	81	OR	Tillamook
32	\$602,800	Delaware	\$3,173	-\$2	71	4	20	190	0.171	32	WI	Brown	82	IA	Dubuque
33	\$589,166	Ohio	\$4,048	+\$239	5,618	254	1,745	146	0.183	33	TX	Erath	83	SD	Brookings
34	\$575,210	Maine	\$4,261	+\$219	593	27	200	135	0.194	34	MI	Gratiot	84	WI	Lafayette
35	\$566,089	Tennessee	\$3,397	+\$228	542	30	180	167	0.188	35	TX	Deaf Smith	85	WI	Green
36	\$459,691	Mississippi	\$3,160	+\$350	131	8	55	145	0.193	36	MI	Huron	86	TX	Bailey
37	\$446,747	Maryland	\$3,617	+\$145	878	42	340	124	0.173	37	NY	Wyoming	87	ID	Owyhee
38	\$425,700	New Jersey	\$3,406	+\$101	99	5	40	125	0.172	38	IA	Sioux	88	WI	Oconto
39	\$421,200	New Hampshire	\$3,829	+\$33	234	11	100	110	0.180	39	WI	Shawano	89	MN	Winona
40	\$411,750	Alabama	\$2,745	+\$257	45	3	20	150	0.183	40	CO	Morgan	90	PA	Lebanon
41	\$389,791	Kentucky	\$3,654	+\$222	938	48	450	107	0.187	41	WI	Grant	91	VA	Rockingham
42	\$346,111	West Virginia	\$2,596	-\$46	89	6	45	133	0.175	42	MI	Clinton	92	NY	Lewis
43	\$344,426	Pennsylvania	\$3,880	+\$142	10,276	482	5,430	89	0.182	43	MN	Stevens	93	TX	Hale
44	\$332,320	Louisiana	\$2,492	+\$31	134	10	75	133	0.186	44	TX	Moore	94	WI	Waupaca
45	\$331,064	Massachusetts	\$3,642	+\$223	199	10	110	91	0.183	45	CA	Riverside	95	WI	Dunn
46	\$327,314	Arkansas	\$2,291	-\$24	64	5	35	143	0.179	46	TX	Lamb	96	NM	Dona Ana
47	\$269,743	Missouri	\$2,555	-\$25	1,085	76	720	106	0.179	47	OR	Morrow	97	MN	Morrison
48	\$190,800	Rhode Island	\$3,816	+\$605	11	1	10	50	0.175	48	CA	San Bernardino	98	IN	Elkhart
	\$584,706	East	\$4,060	+\$157	44,965	2,032	14,110	144	0.183	49	WI	Dodge	99	ID	Ada
	\$962,653	Midwest	\$4,469	+\$350	74,074	3,075	14,275	215	0.186	50	ID	Lincoln	100	WI	Chippewa
	\$4,653,408	Northwest	\$4,491	+\$235	33,507	1,363	1,315	1,036	0.183	Source: May 2020 Federal Milk Marketing Data, USDA Note: This data represents only one month of federally marketed milk production. It may not accurately reflect a county's annual milk production and does not account for milk depooled due to price. Estimated May 2020 milk production for Idaho counties.					
	\$6,462,899	Southwest	\$4,330	+\$343	70,669	2,918	1,955	1,493	0.179						
	\$1,287,157	United States	\$4,340	+\$290	223,220	9,388	31,657	297	0.183						
Northwest	Southwest	Midwest	East	Source: February 2021 USDA Milk Production Report and 2020 Milk Production, Disposition and Income Summary.											