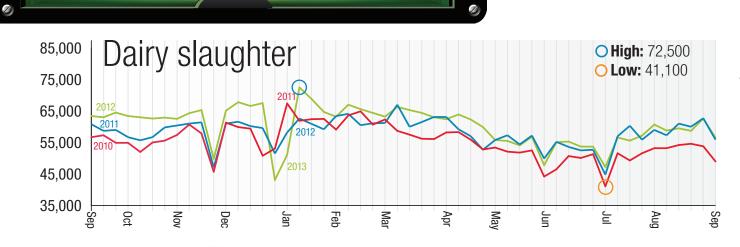
#### SLAUGHTER UP 2.5 PERCENT OVER 2012



CULLING

The U.S. average price for dairy cows in August was \$82.20 per hundredweight (cwt), up \$0.90 per cwt from a revised July price of \$81.30 per cwt.

#### Warren Wagner Dairy Adviser Stewart-Peterson wwagner@ stewart-peterson.com

MARKET WATCH

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Dairy slaughter for the week ending September 7 was 56,500 head, 600 head more than the number slaughtered from the same week last year and 6,100 head less than the week prior. Through the first 36 weeks of the year, slaughter is outpacing 2012 by 52,000 head (+2.48 percent).

The U.S. average price for dairy cows in August was \$82.20 per hundredweight (cwt), up \$0.90 per cwt from a revised July price of \$81.30 per cwt. Sympathetic to tighter fall beef supplies, the U.S. average cull price has now increased in back-to-back months during the time of year where prices typically decline.

On September 20, the USDA reported that feedlot placements in August were down 11 percent from 2012 and below market expectations. The 1.79 million head placed is the lowest recorded for the month of August since 1996 (when placement tracking began). Traders expected a drop of 8.4 percent. The USDA was already expecting a 4.6 percent decline in fourth quarter beef production year-over-year. This indicates tighter-than-expected supplies later this year and early next year.

Live cattle futures gapped higher on the Monday following report. The December futures contract traded as high as \$130.75 per cwt, up \$1 per cwt in early trade. The February contract was up \$0.80 to \$132.325 per cwt. Since the low was put in on May 20, the December and February contracts are up roughly \$8 per cwt. **PD** 

C Through the first 36 weeks of the year, slaughter is outpacing 2012 by 52,000 head (+2.48 percent).

# THERE IS A 90% CHANCE THAT YOUR MILKING SYSTEM IS HARMING YOUR COWS!

#### HERE IS WHY

Ninety percent of the milking systems being used today are designed around a 5/8" diameter outlet and hoses. That size came into existence in the late 1970's when milk production reached around 50# of milk per cow per day. Unless your production is still around that level you can count on the fact that your milking system is harming your cows.

It is an undisputed fact that flow restrictions do negatively affect cows. Slower milking, hindered production, higher SCC, poor udder health, and high cull rates.

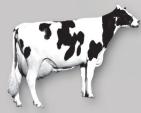
### LARGER OUTLET, NO RESTRICTIONS!

US patent 5,896,827 with others pending.

## DUMP THE OLD 5/8" TECHNOLOGY AND WATCH HOW MUCH BETTER YOUR COWS PERFORM.

BECO eliminates milk flow restriction with larger outlet claws, milk hoses, and all other components between the claw and milk line.

Find out what your neighbor probably already knows. When they eliminated flow restrictions, some amazing things happened.



For more information or to receive a free video, give us a call at 800-344-7166 or log onto our website at www.becoknows.com

