

Value of milk per operation – 2019 State rankings

Rank	Value of milk generated per average operation	State	Value of milk per cow	Annual change in value of milk per cow against 5-year average	Total milk production (in millions of lbs.)	Total number of cows (in thousands)	Total number of licensed dairy herds	Average herd size	Value of milk per lb. (in cents)
1	\$9,941,357	New Mexico	\$4,269	+\$319	8,187	326	140	2,329	0.170
2	\$9,485,011	Arizona	\$4,333	+\$371	4,769	197	90	2,189	0.179
3	\$7,530,967	Colorado	\$4,859	+\$290	4,807	186	120	1,550	0.188
4	\$7,086,600	Nevada	\$4,295	+\$357	762	33	20	1,650	0.186
5	\$6,961,447	Texas	\$4,682	+\$500	13,850	565	380	1,487	0.191
6	\$6,218,420	Idaho	\$4,577	+\$442	15,631	625	460	1,359	0.183
7	\$5,853,498	California	\$4,256	+\$520	40,564	1,726	1,255	1,375	0.181
8	\$5,708,600	Florida	\$4,429	+\$213	2,346	116	90	1,289	0.219
9	\$3,464,830	Washington	\$4,579	+\$363	6,783	280	370	757	0.189
10	\$2,896,462	South Dakota	\$4,518	+\$397	2,810	125	195	641	0.201
11	\$2,638,800	Wyoming	\$4,398	+\$317	147	6	10	600	0.180
12	\$2,615,438	Utah	\$4,270	+\$319	2,262	98	160	613	0.185
13	\$2,530,000	Georgia	\$4,320	+\$267	1,771	82	140	586	0.200
14	\$2,509,527	Oregon	\$4,452	+\$475	2,592	124	220	564	0.213
15	\$2,475,278	Kansas	\$4,100	+\$308	3,819	163	270	604	0.175
16	\$1,851,829	Nebraska	\$4,470	+\$318	1,409	58	140	414	0.184
17	\$1,480,906	Michigan	\$4,623	+\$430	11,385	426	1,330	320	0.173
18	\$1,160,573	North Carolina	\$4,145	+\$287	902	42	150	280	0.193
19	\$1,054,729	Oklahoma	\$3,602	+\$164	731	41	140	293	0.202
20	\$1,011,285	Iowa	\$4,709	+\$538	5,291	218	1,015	215	0.194
21	\$983,650	South Carolina	\$3,279	+\$108	206	12	40	300	0.191
22	\$978,000	North Dakota	\$4,238	+\$504	326	15	65	231	0.195
23	\$861,764	Montana	\$3,950	+\$351	259	12	55	218	0.183
24	\$856,978	Indiana	\$4,165	+\$320	4,073	178	865	206	0.182
25	\$821,760	Connecticut	\$4,325	+\$370	428	19	100	190	0.192
26	\$761,506	Vermont	\$4,110	+\$301	2,697	126	680	185	0.192
27	\$745,206	Wisconsin	\$4,541	+\$382	30,601	1,267	7,720	164	0.188
28	\$736,613	New York	\$4,558	+\$336	15,122	627	3,880	162	0.189
29	\$702,082	Minnesota	\$4,278	+\$508	9,931	448	2,730	164	0.193
30	\$674,350	Delaware	\$3,290	+\$68	74	4.1	20	205	0.183
31	\$578,297	Virginia	\$3,894	+\$207	1,490	75	505	149	0.196
32	\$568,480	Illinois	\$3,938	+\$314	1,748	83	575	144	0.187
33	\$561,723	Maine	\$4,261	+\$271	621	29	220	132	0.199
34	\$534,470	Tennessee	\$3,340	+\$231	551	32	200	160	0.194
35	\$522,925	Ohio	\$4,042	+\$307	5,425	251	1,940	129	0.187
36	\$456,960	New Hampshire	\$4,154	+\$382	238	11	100	110	0.192
37	\$446,400	Alabama	\$2,232	-\$199	60	5	25	200	0.186
38	\$441,600	Maryland	\$3,594	+\$140	840	43	350	123	0.184
39	\$411,600	Mississippi	\$3,087	+\$327	126	8	60	133	0.196
40	\$406,667	New Jersey	\$3,660	+\$398	100	5	45	111	0.183
41	\$382,281	Kentucky	\$3,670	+\$306	941	50	480	104	0.195
42	\$340,461	Pennsylvania	\$3,981	+\$266	10,108	490	5,730	86	0.193
43	\$331,200	West Virginia	\$2,760	+\$89	90	6	50	120	0.184
44	\$312,000	Massachusetts	\$3,744	+\$385	192	10	120	83	0.195
45	\$309,875	Arkansas	\$2,479	+\$152	67	5	40	125	0.185
46	\$303,353	Louisiana	\$2,579	+\$105	135	10	85	118	0.191
47	\$261,250	Missouri	\$2,679	+\$36	1,100	78	800	98	0.190
48	\$202,500	Rhode Island	\$2,893	-\$126	11	0.7	10	70	0.191
	\$569,249	East	\$4,164	+\$300	44,540	2,059	15,060	137	0.192
	\$859,526	Midwest	\$4,413	+\$404	72,493	3,059	15,705	195	0.186
	\$4,365,969	Northwest	\$4,576	+\$404	32,481	1,331	1,395	954	0.188
	\$6,185,840	Southwest	\$4,337	+\$483	68,863	2,888	2,025	1,426	0.182
	\$1,190,218	United States	\$4,358	+\$406	218,382	9,336	34,187	273	0.186

Top 100 counties

Rank	State	County	Rank	State	County
1	CA	Tulare	51	NY	St. Lawrence
2	CA	Merced	52	WI	Outagamie
3	CA	Kings	53	PA	Franklin
4	CA	Kern	54	OR	Morrow
5	CA	Stanislaus	55	ID	Canyon
6	ID	Gooding	56	WA	Grant
7	CO	Weld	57	NY	Genesee
8	CA	Fresno	58	VT	Franklin
9	ID	Cassia	59	VT	Addison
10	WA	Yakima	60	NM	Lea
11	AZ	Maricopa	61	WI	Calumet
12	CA	San Joaquin	62	CA	San Bernardino
13	PA	Lancaster	63	MI	Ottawa
14	NM	Chaves	64	MI	Sanilac
15	NM	Curry	65	NY	Jefferson
16	CA	Madera	66	FL	Okeechobee
17	ID	Twin Falls	67	WA	Franklin
18	AZ	Pinal	68	WI	Sheboygan
19	TX	Hartley	69	IN	Newton
20	ID	Jerome	70	OH	Wayne
21	NM	Roosevelt	71	ID	Elmore
22	WI	Clark	72	NY	Livingston
23	WI	Fond du Lac	73	MI	Missaukee
24	WI	Manitowoc	74	IN	Jasper
25	WI	Marathon	75	NY	Onondaga
26	TX	Parmer	76	TX	Bailey
27	WI	Dane	77	NY	Ontario
28	MN	Stearns	78	WI	Green
29	WI	Kewaunee	79	WI	Lafayette
30	TX	Castro	80	WI	Oconto
31	WI	Brown	81	OR	Tillamook
32	NY	Cayuga	82	TX	Hale
33	TX	Erath	83	ID	Owyhee
34	NY	Wyoming	84	KS	Gray
35	MI	Huron	85	TX	Comanche
36	MI	Gratiot	86	MN	Winona
37	TX	Deaf Smith	87	TX	Dallam
38	WI	Shawano	88	NM	Dona Ana
39	IA	Sioux	89	NY	Lewis
40	CO	Morgan	90	WI	Waupaca
41	CA	Riverside	91	PA	Lebanon
42	WI	Grant	92	VA	Rockingham
43	MI	Clinton	93	MN	Morrison
44	WA	Whatcom	94	WI	Chippewa
45	WI	Dodge	95	ID	Ada
46	TX	Lamb	96	WI	Dunn
47	TX	Moore	97	PA	Berks
48	MN	Stevens	98	IN	Elkhart
49	KS	Hamilton	99	NY	Oneida
50	ID	Lincoln	100	MI	Allegan

Source: May 2019 California & Federal Milk Marketing Data, USDA
 Note: This data represents only one month of federally marketed milk production. It may not accurately reflect a county's annual milk production and does not account for milk depooled due to price.

Source: February 2020 USDA Milk Production Report and 2019 Milk Production, Disposition and Income Summary.